

July 2018

Your Chamber of Commerce A Voice for Your Business

Neil Bradley, Executive Vice President and Chief Policy Officer of the U.S. Chamber of Commerce recently released a report titled "A Slippery \$39 Billion Slope: New Data Analysis Makes Case for Trade, Not Aid".

In the article, Mr. Bradley addresses the impacts the tariffs are having on the current economy and the administration's proposal to spend \$12 billion to compensate farmers and ranchers for deepening economic losses during the ongoing trade war. As his paper mentions, although farming and ranching have been impacted by the ongoing trade war, thousands of U.S. companies are also impacted – including manufacturers, input suppliers, and businesses from numerous other industries.

The U.S. Chamber crunched the numbers to determine how much it would cost American taxpayers to extend the same relative level of financial aid the administration has proposed for farmers to other U.S. industries that have been negatively affected by retaliatory tariffs. Such an aid package would cost U.S. taxpayers an estimated \$39 billion - \$12 billion already extended to agriculture plus an additional \$27 billion to support other affected sectors.

Mr. Bradley ends his paper by stating the best way to protect American industries from the damaging consequences of a trade war is to avoid entering a trade war in the first place.

The administration's focus should be expanding free trade and removing these harmful tariffs, not allocating taxpayer's money to only marginally ease the suffering for some of the industries feeling the pain of the trade war.

As businesses in today's economy, we are impacted by many actions taken that are outside of our individual control. The ongoing trade war highlights other areas of concern, whether they be "over-the-top" regulations, extreme requirements to meet certification standards, the lack of reciprocity between states for professional certifications, and the list goes on. Many times, decisions are made, and it takes a few years for unintended consequences to show.

Just a reminder that your Chamber of Commerce is a voice for your business. Through our contacts with our local city, state and federal officials, we can organize and voice the concerns of our area businesses. And, when appropriate, we can add our Chamber to efforts from the U.S. Chamber to curb these limitations on business. If you have an issue facing your industry that you would like the Chamber to help you with, please do not hesitate to contact us.



Featured Member:



You may have seen their signs in peoples' yards around Harlan. Crews are out repairing houses from the hail damage that came with the storm a few weeks ago. This is just one of the services, along with roofing, siding, windows, and gutters provided by Xcel Roofing. They can also take care of your commercial roofing needs.

With over 25 years of trusted service, Xcel Roofing is locally managed and staffed. Their home office is based in Omaha, NE. Their passion is to deliver great customer service before, during, and after the job. Their well-known reputation, combined with their skilled workmanship of trained and certified local technicians, shows their "love for your roof" and home. ([Source](#))

Xcel Roofing is a Class D level contractor and an Owens Corning Preferred Roofing Contractor, as well as a preferred Davinci contractor. They are also preferred contractors with Pella and Andersen Windows, they carry HAAG Certification and Adjuster's License. Xcel is also members of Angie's List and Houzz, allowing you to see what their customers have to say about their work.*

Xcel Roofing was founded by Mike Brinkman in 1990. Mike built his company on the core values of professionalism, trust, and referrals. Matt Preister and Jim Harding purchased Xcel in June 2016 and are committed to carrying out Mike's vision of the company.*

What makes Xcel Roofing different?*

- Since 1990, they have provided trusted service and superior products to the Midwest.
- A+ Rating and on the Honor Roll with the BBB.
- A Rating on Angie's List.
- Warranties that will protect your investment.
- Consultations from local experts who will continue to be of service after the sale.
- They never ask for money down.
- They are fully insured and bonded.
- They offer free inspections.
- A business company built on satisfied customers who refer business.
- Background checks on all their employees.

*([Source](#))

If you need a free roof inspection, go to their [website](#) and click on the yellow box that says "Free Roof Inspection" at the top of the page. Or, contact [Charles Chastain](#), Project Manager, 402-500-0914.

Corporate Office: Xcel Roofing, 2430 S. 156th Cir, Omaha, NE 68130. Customer Service: 402-345-9235.

SCCCI Mission Statement:

To create a climate of opportunity for business growth, economic development, and a high standard of living throughout Shelby County.

The Kringle Man Pastries

It's almost August, and it may seem weird, but it is time to start planning your Holiday Corporate gift giving. Something unique, something different than what your favorite customers and vendors will receive from others. Well, the answer is right here in Shelby County - The Kringle Man Pastries, Elk Horn, Iowa (formerly the Village Café).

The Kringle Man Pastries would welcome the opportunity to add you to our growing list of businesses that trust in us to deliver a quality product as a thank you to your extended family of friends, vendors, and clients. We send the Almond Kringle, as it is the traditional way to share, and holds up best in the mailing process to ensure a high-quality product at delivery. Each time we mail a Kringle, we put our reputation on display. We will take care of your family, friends, and clients like they were ours and guarantee that the product will be delivered fresh. The Kringle is made locally and shipped fresh daily for a peak quality product.

Call us at 712-764-3663 to talk to us about your Kringle needs. Please leave a message and we will get back to you on a timely basis. Our price is \$21.95 per Kringle, which includes 2-day priority mail shipping.



Article Submissions

We are looking for content from Chamber members about your business that would be interesting to others, providing us with valuable and useful information. Tell us something new or some interesting bit of information about your industry and how to use your products and services.

Articles should be informative, non-promotional, and should not be a commercial intended to steer readers to use your product or service before competitors.

You have a full page, so we are looking for articles of 300 to 500 words. Photos of your business are encouraged. Please submit your article, (we prefer a Word Document) and photos to [Carol](#). Our editorial committee (Todd and Carol) will review all submissions. We reserve the right to edit articles and to schedule them according to the needs of the publication.

Deadline: The second Friday of the month. Please make sure to include your company's contact information.

Welcome New SCCCI Members

Xcel Roofing, Omaha. Joined June 28, 2018

Harlan First Assembly of God. Joined July 30, 2018

SCCCI Membership Renewals

The Chamber wishes to thank the following members who renewed their membership:

Hineline Home Furnishings, Inc. * Ouren Real Estate

Farm Service Cooperative - Computers * Professional Vision Care

Smitty Bee Honey * Subway

All Chamber Membership Renewals are sent electronically through our website, 30 - 60 days prior to their due date. You can also renew your membership online via our website.

Chamber Gift Certificates

The Shelby County Chamber of Commerce & Industry offers gift certificates that are accepted at many of our area's retailers, restaurants, and professional services. The program is designed to promote and have consumers patronize Shelby County businesses. They make perfect gifts for employees, teachers, coaches, friends, and family. Gift certificates can be purchased in any denomination. There is no minimum purchase required. All major credit cards, checks, and cash accepted.

Certificates are easy to purchase. On our [website](#), call the office 712-755-2114, [email](#), or stop by and see us.

Each gift certificate expires after six months from the date of issue.

Upcoming Events

FarmTable Procurement & Delivery
Open Warehouse Monday - Friday
12 - 5 pm. 1901 Hawkeye Avenue, Harlan.

Iowa Community Kitchen, every
Tuesday evening, 4 - 6:30 pm
First Baptist Church, Harlan.

Roar into Harlan Bike Night on the Square, every third Thursday,
May - September, 6 - 9 pm.

Racing at Shelby County Speedway.
Every Saturday. Gates open at 4:30 pm.
Hot laps 6 pm, Racing at 6:30 pm. Tickets:
\$10 adults, \$6 students (11-18), kids 10 &
under free with paid adult ticket. Grand-
stand punch card \$80 (10 adult admis-
sions). Pitt Pass \$25, 10-punch pit pass
\$225, kid pit pass \$15 (6-10), 5 & under
free.

'18 Athletic Physicals - Myrtue Medical Center Clinics. Please call early to schedule your appointment.

Thursday, August 2, 8:30 - 11:30 Earling,
712-747-5700

Tuesday, August 7, 8:30 - 11:30 Shelby,
712-544-2511.

Brown Bag Lunch Program

Bro Dining Room, Museum of Danish America, Elk Horn. August 16: Castles & Collections of Denmark & Sweden. Free.

Blood Drive - Walk-ins welcome

Wednesday, August 1, 7:30 am - 1:30 pm,
First Baptist Church, Harlan.

Tuesday, August 7, 9:30 am - 3:30 pm,
CDS, Harlan.

Saturday, August 11, 7:30 am - 1:30 pm,
Shelby Community Building, Shelby.

Monday, August 27, 8 am - 2 pm,
Myrtue Medical Center, Harlan.

Have a special event coming up? Let us know about it. Contact the Chamber office at 712-755-2114 or [email](#) Carol with your event information.

Contact Us: Give us a call at 712-755-2114 or [email](#) us for more information about becoming a Chamber member.

Club Level Members

Platinum Plus Club Members

City of Harlan

Harlan Industrial Foundation

Harlan Municipal Utilities

Myrtue Medical Center

Shelby County

Shelby County State Bank

Platinum Club Members

Conductix-Wampfler

Monogram Prepared Meats, LLC

Gold Club Members

Essentia Protein Solutions

FMCTC

Farmers Trust & Savings Bank

Midstates Bank

Silver Club Members

Elm Crest Retirement Community *Panama Transfer*

Variety Distributors, Inc. *White Pine Dental Group*

Bronze Club Members

The Agency, Inc. *All Purpose Contractors, LLC* *CDS Global
Counsel Office & Document* *Cyclone Lanes* *Fareway Stores, Inc.*

Harlan Golf & Country Club *The Harlan Tribune*

Hy-Vee *Keast Motors* *Terry Knapp Real Estate*

KNOD Radio Station *EJ Leinen - State Farm*

Molded Products *Nishnabotna Valley REC*

Pitts Family & Sports Chiropractic Center, PC

Smitty Bee Honey, Inc. *Subway* *Town & Country Credit Union*



The Agency, 1205 8th Street, Harlan, IA. A family owned and operated insurance agency dedicated to providing quality insurance solutions to clients near Harlan. They combine their strong insurance background and product knowledge to assist both current and future clients in managing and planning all types of risk.

Cambridge Law Firm, 1210 7th Street, Suite C, Harlan. Possess exceptional academic credentials, strong community ties, and a deep commitment to your success. All clients are treated with integrity and respect for their current situation and future goals.

Fareway Meat & Grocery, 1910 23rd Street, Harlan. Committed to their foundation of personalized service and quality food distribution. It is their mission to provide the highest quality, freshest product available, while treating their customers like family and valuing their dedicated employees beyond measure.

To find out more about the Shelby County Chamber of Commerce & Industry, visit our [website](#) and check us out on [Facebook](#) (when you do, make sure to "like us").

Do You Have A New Member To Refer Or Know Anyone Who Has Moved Into The County? [Email Carol](#)

Looking for New Team Members Dr. Jay's Family Eye Care, LLC

Dr. Jay's Family Eye Care, LLC, is seeking new energetic members for their team. Whatever your expertise and interest, they likely have a need for your skills and commitment. Don't worry if you think you will need training. If you are committed to delivering a great patient experience, every time, Dr. Jay's will teach you the rest with on-the-job training.

Dr. Jay's knows how important healthy eyes and clear vision can be for their patients, and they are actively looking for like-minded individuals who share their vision.

Dr. Jay's currently has two part-time positions. One position is 20-25 hours/week. The other position is 30-35 hours/week. Computer skills and the ability to multi-task is key for both positions. Applications can be picked up at their office, 620 Market Street, Harlan, during regular business hours: 9 – 5 pm Monday, Tuesday, Wednesday, and Friday; and 9 – 7 pm Thursday.

2018-2019 Chamber Board Members

President

[Steve Kenkel](#)
Shelby County Board of
Supervisors

Vice President

[Josh Grimes](#)
Hy-Vee Stores

Treasurer

[Darializ Ramos](#)
Monogram Prepared Meats

Board Member

[Tami Kloewer](#)
Secret Serenity Salon
& Day Spa

Board Member

[Steve Ineson](#)
Four Seasons Travel

Board Member

[Gervas Mgonja](#)
Town & Country Credit
Union

Board Member

[Ellen Walsh-Rosmann](#)
FarmTable Delivery &
Milk & Honey

Board Member

[Mike Wohlhutter, Jr.](#)
Molded Products

Chamber Staff

[Todd Valline](#)

Executive Director

[Ed Hendley](#)

Information Technology
Manager

[Carol McHugh](#)

Administrative Assistant

[Debbie Stendrup](#)

Membership/Events
Coordinator

Ground Breaking Ceremony



Monday, July 2, 2018

Harlan Dental's Future Location
Ridgeway Drive, Harlan

Ambassador Visit



Friday, July 13, 2018

Shelby County Fair Board at the
2018 Shelby County Fair

Ribbon Cutting Ceremony



Saturday, July 21, 2018

Cyclone Lodge (new Chamber Member)
2004 23rd Street
Harlan, IA

Event Info

For additional information on community events, please visit our [events calendar](#).

August 2018						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1 Harlan Theatre Free Summer Kid's Movie Blood Drive, First Baptist Church, Harlan Libraries on the Go Harlan Community Library	2 '18 Athletic Physicals Myrtue Medical Center Clinic, Earling	3	4 Racing at Shelby County Speedway Harlan
5	6 Events Committee Meeting, SCCC Conference Room Summer Creative Writing Camp, Harlan Community Library Make Monday Elk Horn Public Library	7 '18 Athletic Physicals Myrtue Medical Center Clinic, Shelby Blood Drive, CDS Harlan Summer Creative Writing Camp, Harlan Community Library Iowa Community Kitchen, Harlan	8 Computer Class with Christina, Elk Horn Public Library Myrtue Medical Center Blood Screening Analysis, Harlan	9 Photo Preservation Open House, Shelby County Historical Museum, Harlan Lego Challenge, Harlan Community Library	10 Free Movie Harlan Community Library Outdoor Movie in the Park, Elk Horn	11 Blood Drive Shelby Community Building, Shelby Racing at Shelby County Speedway, Harlan
12 Ice Cream Social/Meeting, Carstens 1880 Farmstead, Shelby Shelby County Fair Figure 8 Races, Shelby County Fairgrounds Harlan	13	14 '18 Athletic Physicals, Myrtue Medical Center Clinic Shelby Library & Lunch, Harlan Community Library Iowa Community Kitchen, Harlan	15 Myrtue Medical Center Blood Screening Analysis, Harlan	16 Brown Bag Lunch Program, Museum of Danish America Elk Horn Roar into Harlan Bike Night Downtown Square The Harlan Square Scavenger Hunt	17 Welcome Back Teachers Meet & Greet Harlan Community High School	18 Kirkman Summer Celebration, Kirkman Racing at Shelby County Speedway Harlan
19	20	21 SCCC Board Meeting Iowa Community Kitchen, Harlan	22	23 Craft Night, Harlan Community Library	24	25 Myrtue Medical Center Blood Screening Analysis, Harlan Racing at Shelby County Speedway Harlan
26	27 Blood Drive Myrtue Medical Center Harlan Mobile Food Pantry Vet's Memorial Building Harlan	28 Iowa Community Kitchen, Harlan	29	30	31	

September 2018						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
						1
2 6th Annual "Break the Silence" for Nadine Golf Tournament, Shelby Co Golf Course, Harlan	3 Labor Day – Chamber office closed	4 Iowa Community Kitchen, Harlan	5 Myrtue Medical Center Blood Screening Analysis, Earling	6	7	8
9	10 Shelby County Women's Conference, Therkildsen Center Harlan	11 Iowa Community Kitchen, Harlan	12 Myrtue Medical Center Blood Screening Analysis, Elk Horn Iowa Works Staff at the Harlan Community Library	13	14 Tiny Lund Night #1	15 Opening Weekend Grandpa's Pumpkin Farm, Panama Tiny Lund Night #2
16 Opening Weekend Grandpa's Pumpkin Farm, Panama	17	18 SCCC Board Meeting Iowa Community Kitchen, Harlan	19 Myrtue Medical Center Blood Screening Analysis, Shelby	20 Roar into Harlan Bike Night Downtown Square	21	22 Grandpa's Pumpkin Farm, Panama
23 Grandpa's Pumpkin Farm, Panama	24	25 Iowa Community Kitchen, Harlan	26 Myrtue Medical Center Blood Screening Analysis, Harlan	27	28	29 Grandpa's Pumpkin Farm, Panama
30 Grandpa's Pumpkin Farm, Panama						